SOI: <u>1.1/TAS</u> DOI: <u>10.15863/TAS</u> International Scientific Journal <b>Theoretical &amp; Applied Science</b>					
<b>p-ISSN:</b> 2308-4	4944 (print) e-IS	SSN: 2409-0085 (online)			
Year: 2015	Issue: 04 Vol	ame: 24			
Published: 30.	04.2015 <u>http:</u>	//T-Science.org			

SECTION 31. Economic research, Finance, innovation.

 Impact Factor JIF
 = 1.500

 Impact Factor SIS (USA)
 = 0.912

 Impact Factor РИНЦ (Russia)
 = 0.179

 Impact Factor ESJI (KZ)
 = 1.042

Mitra Torabi Department of Financial Engineering Dehaghan Branch, Islamic Azad University, Isfahan, IRAN <u>Mtorabi2015@yahoo.com</u>

Mohsen Ghobadi Faculty of Management and Economic Dehaghan Branch, Islamic Azad University, Isfahan, IRAN <u>ghobadi1989@yahoo.com</u>

### INVESTMENT RANKINGS BASED ON TECHNICAL ANALYSIS BY FUZZY MCDM IN TEHRAN STOCK EXCHANGE

Abstract: There are a number of criteria for the investor to consider before making the final decision, including Overall Trend, Buying/Selling Pressure, Reward to Risk Ratio of a New Position and Potential entry levels for new long position, etc. When the investment strategies are evaluated from above aspects, it can be regarded as a fuzzy multi-criteria decision-making FMCDM problem. This research explains a fuzzy hierarchical analytic approach to determine the weighting of subjective judgments. In addition, it presents a non-additive fuzzy integral technique to evaluate technical analysts. Since investors cannot clearly estimate each considered criterion in terms of numerical values for the anticipated alternatives, fuzziness is considered applicable. Consequently, this research uses triangular fuzzy numbers to establish weights and anticipated achievement values. By ranking fuzzy weights and fuzzy synthetic performance values, we can determine the relative importance of criteria and decide the best strategies. We also apply what is called a fuzzy measure and non-additive fuzzy integral technique to evaluate investment. In addition, we demonstrate that the non-additive fuzzy integral is an effective evaluation and appears to be appropriate, especially when the criteria are not independent.

*Key words:* Investment Rankings, Technical Analysis, Fuzzy MCDM, Non-additive fuzzy integral. *Language:* English

*Citation*: Torabi M, Ghobadi M (2015) INVESTMENT RANKINGS BASED ON TECHNICAL ANALYSIS BY FUZZY MCDM IN TEHRAN STOCK EXCHANGE. ISJ Theoretical & Applied Science 04 (24): 1-9. *Soi*: http://s-o-i.org/1.1/TAS\*04(24)1 *Doi*: crossed http://dx.doi.org/10.15863/TAS.2015.04.24.1

#### JEL Classification No. G11, G17, C02

#### Introduction

Technical analyst, who has huge market potential, has been gaining momentum in the financial market. The complexities are numerous, and overcoming these complexities to offer profitable selections is a technical analyst challenge. It is significant that the limited number of investing funds should be efficiently allocated over many stocks. The technical analysts need to evaluate aquatic return to reduce its risk and to find the optimal combination of invested stocks out of many feasible stocks. The purpose of technical analyst is to minimize the risk in allocating the number of investing funds to many stocks. In a real problem, because of the limit number of funds to invest into stocks, the solution of the portfolio selection problem proposed by H.Markowitz (1952) has a tendency to increase the number of stocks selected for technical analyst. In a real investment, a portfolio manager first makes a decision on how much proportion of the investment should go to the market, and then he invests the funds to which stocks. After that, maximizing the technical analyst performance is the primary goal of technical analyst in a corporation. Usually, the technical analyst return reflects the profitability of a fund corporation for operating and improvement. This research explores which criteria, including the overall trend; Buying/Selling Pressure; Reward to risk ratio of a new position and Potential entry levels for new long position by taking as overall evaluation and adopting the financial rations as evaluation criteria, can lead to high profitability. The profitability is evaluated by fuzzy multi-criteria decision-making (FMCDM), this information could supports managers' decision- making.

We use trading prices and statistic data to evaluate the sub criteria. The trading prices analysis, which is used to evaluate profitability, involves ratio analysis, trend analysis. The ratio analysis provides a basis for a company to compare with other



companies in the same industry. The trend analysis evaluates trends in the company financial position over time. Several alternatives strategies have to be considered and evaluated in terms of many different criteria consequenceing in a vast body of data that are often inaccurate or uncertain. Therefore, the purpose of this article is to improve an empirically based framework for formulating and selecting a technical analyst strategy. We propose a hierarchical Fuzzy Multi-Criteria Decision-Making (FMCDM) framework, where we combine AHP and fuzzy measure techniques in order to determine the relative weights of each criterion. The proposed strategies are then ranked using the fuzzy integral technique. To demonstrate the validity of this technique, an illustrative case is provided. The consequences explain the strategies that were adopted by this have proven to be very profitable in performance. This also proves the effectiveness of the approach proposed by this research.

In real world systems, the decision-making problems are very often uncertain or vague in a number of ways. Due to lack of information, the future state of the system might not be known completely. This type of uncertainty has long been handled appropriately by probability theory and statistics. However, in many areas of daily life, such as technical analyst, stock, debt, derivate and others, human judgment, evaluation, and decisions often employ natural language to express thinking and subjective perception. In these natural languages, the meaning of words is often vague, the meaning of a word might be well defined, but when using the word as a label for a set, the boundaries within which objects do or do not belong to the set become fuzzy or vague. Furthermore, human judgment of events may be significantly different based on individuals' subjective perceptions or personality, even using the same words. Fuzzy numbers are introduced to appropriately express linguistic variables. We will provide a more clear description of linguistic expression with fuzzy scale in a later section.

In this research, the fuzzy hierarchical analytic approach was used to determine the weights of criteria from subjective judgment, and a non-additive integral technique was utilized to evaluate the performance of investment strategies for technical analysts. Traditionally, researchers have used additive techniques to evaluate the synthetic performance of each criterion. In this article, we demonstrate that the non-additive fuzzy integral is a good means of evaluation and appears to be more appropriate, especially when the criteria are not independent situations. The conceptual investment of technical analysts is discussed in the next section, and the fuzzy hierarchical analytic approach and nonadditive fuzzy integral evaluation process for multicriteria decision-making (MCDM) problem are

Impact Factor JIF	= 1.500
Impact Factor SIS (USA)	= 0.912
Impact Factor РИНЦ (Russia	) = <b>0.179</b>
Impact Factor ESJI (KZ)	= 1.042

derived in the subsequent section. Then an illustrative example is presented, applying the MCDM techniques for aquatic investment processors, after which we discuss and illustrate how the MCDM techniques in this research are effective. Finally, the conclusions are presented.

#### 2. Concept Investment of Technical analyst

Technical Analysis is the forecasting of future financial price movements based on an examination of past price movements. Like weather forecasting, technical analysis does not consequence in absolute predictions about the future. Instead, technical analysis can help investors anticipate what is "likely" to happen to prices over time. Technical analysis uses a wide variety of charts that show price over time. Technical analysis is applicable to stocks, indices, commodities, futures or any tradable instrument where the price is influenced by the forces of supply and demand. Price refers to any combination of the open, high, low, or closes for a given security over a specific period. The period can be based on intraday (1-minute, 5-minutes, 10-minutes, 15-minutes, 30minutes or hourly), daily, weekly or monthly price data and last a few hours or many years. In addition, some technical analysts include volume or open interest figures with their study of price action. At the turn of the century, the Dow Theory laid the foundations for what was later to become modern technical analysis. Dow Theory was not presented as one complete amalgamation, but rather pieced together from the writings of Charles Dow over several years. Of the many theorems put forth by Dow, three stand out:

- Price Discounts Everything
- Price Movements Are Not Totally Random
- "What" Is More Important than "Why"

Ghobadi (2014) test the Profitability of Technical Analysis Indicators to Earn Abnormal Returns in International Exchange Markets from 2008 through 2013. They conclude that the positive returns according to technical analysis indicator returns and these returns is significantly more than London Interbank Offered Rate. They observe that the Stochastic Oscillator, Relative Strength Index, Money Flow Index, Commodity Channel Index, Simple Moving Average indicators produces the best consequences, followed by the London Interbank Offered Rate.

Manzur and Chew (2002) test the performance of the moving average method and the Relative Strength Index (RSI), a common counter-trend indicator, on the Singapore STII from 1974 through 1994. They conclude that technical indicators can play a useful role in the timing of stock market entry and exits. They observe that the single moving average produces the best consequences, followed by the dual moving average and the RSI. They note that



technical analysis give returns more attractive to the trading members of the stock exchange since transaction costs may tend substantially lower the gains.

Fama (1960) developed this concept into three forms of market efficiency, or the market responds to given information set. Empirical research of weakform efficiency of the market categorized as the tests of trading strategies using historical data. These statistical tests examine the correlations between historical prices changes and run testing.

Ben R Marshall and Jared M. Cahan (2006) evaluated the profitability of CRISMA technical trading system. They collect information of companies on CRSP database in the period of January1, 1976 to December31, 2003 including 200 days of past closing prices and 20 days of past volume. They examine both long and short CRISMA filter rules in this study and found that even the system generates some profit but not consistently.

## 3. The Technique of Fuzzy Multi-Criteria Decision-Making

Traditional AHP is assumed that there is no interaction between any two criteria within the same hierarchy. However, a criterion is inevitably correlated to another one with the degrees in reality. In 1974, Sugeno introduced the concept of fuzzy measure and fuzzy integral, generalizing the usual definition of a measure by replacing the usual additive property with a weak requirement, i.e. the monotonic property with respect to set inclusion. In this section, we give a brief to some notions from the theory of fuzzy measure and fuzzy integral.

#### 3.1 General fuzzy measure

The fuzzy measure is a measure for representing the membership degree of an object in candidate sets. It assigns a value to each crisp set in the universal set and signifies the degree of evidence or belief of that element's membership in the set. Let X be a universal set. A fuzzy measure is then defined by the following function  $g: \Re \rightarrow [0, 1]$ 

That assigns each crisp subset of X a number in the unit interval [0, 1]. The definition of function g is the power set  $\aleph$ . When a number is assigned to a subset of X,  $A \in \aleph$ , g(A), this represents the degree of available evidence or the subject's belief that a given element in X belongs to the subset A. This particular element is most likely found in the subset assigned the highest value.

In order to quantify a fuzzy measure, function g needs to conform to several properties. Normally function g is assumed to meet the axiom of the probability theory, which is a probability theory measurement. Nevertheless, actual practice sometimes produces a consequence against the assumption. This is why the fuzzy measure should be defined by weaker axioms. The probability measure

Impact Factor JIF	= 1.500
<b>Impact Factor SIS</b> (USA)	<b>= 0.912</b>
<b>Impact Factor РИНЦ</b> (Russia)	<b>= 0.179</b>
<b>Impact Factor ESJI</b> (KZ)	= 1.042

will also become a special type of fuzzy measure. The axioms of the fuzzy measures include:

- (1)  $g(\phi)=0$ , g(X)=1 (boundary conditions);
- (2)  $\forall A, B \in \aleph$ , if  $A \subseteq B$  then  $g(A) \leq g(B)$ (monotonicity).

Once the universal set is infinite, it is required to add continuous axioms (Klir and Folger, 1998).

Certainly, the elements in question are not within the empty set but within the universal set, regardless of the number of evidence from the boundary conditions in Axiom 1.

The fuzzy measure is often defined with an even more general function:

$$g: \beta \rightarrow [0,1]$$

where  $\beta \subset \aleph$  so that:

1.  $\phi \in \beta$  and  $X \in \beta$ ;

- 2. if  $A \in \beta$ , then  $\overline{A} \in \beta$
- 3.  $\beta$  is closed under the operation of set function; i.e., if  $A \in \beta$  and  $B \in \beta$ , then  $A \cup B \in \beta$ .

The set  $\beta$  is usually called the Borel field. The triple  $(X, \beta g)$  is called a fuzzy measure space if g is a fuzzy measure on a measurable space  $(X, \beta)$ .

It is sufficient to consider the finite set in actual practice. Let X is a finite criterion set,  $X = \{x_1, x_2, ..., x_n\}$  and the power set  $\aleph$  be a class of all of the subsets of X. It can be noted that  $g(\{x_i\})$  for a subset with a single element,  $x_i$  is called a fuzzy density. In the following paragraph, we use  $g_i$  to represent  $g(\{x_i\})$ .

The term "general fuzzy measure" is used to designate a fuzzy measure that is only required to satisfy the boundary condition and monotonic to differentiate the  $\lambda$ -fuzzy measure, *F*-additive measure, and classical probability measure.

#### 3.2 $\lambda$ - Fuzzy measure

The specification for general fuzzy measures requires the values of a fuzzy measure for all subsets in *X*. Sugeno and Terano have improved the  $\lambda$ -additive axiom (Sugeno and Terano, 1997) in order to reduce the difficulty of collecting information. Let  $(X, \beta, g)$  be a fuzzy measure space:  $\lambda \in (-1, \infty)$ .

if 
$$A \in \beta$$
,  $B \in \beta$ ; and  $A \cap B = \phi$ , and

$$g(A \cup B) = g(A) + g(B) + \lambda g(A)g(B)$$
(1)

If this holds, then fuzzy measure g is  $\lambda$ -additive. This kind of fuzzy measure is named  $\lambda$  fuzzy measure, or the Sugeno measure. In this research we denote this  $\lambda$ -fuzzy measure by  $g_i$  to differentiate from other fuzzy measures. Based on the axioms above, the  $\lambda$ -fuzzy measure of the finite set can be derived from fuzzy densities, as indicated in



the following equation:

$$g_{\lambda}(\{x_1, x_2\}) = g_1 + g_2 + \lambda g_1 g_2 \tag{2}$$

where  $g_1$ ,  $g_2$  represents the fuzzy density.

Let set  $X = \{x_1, x_2, ..., x_n\}$  and the density of fuzzy measure  $g_i = g_{\lambda}(\{x_i\})$ , which can be formulated as follows:

$$g_{\lambda}(\{x_1, x_2, \dots, x_n\}) = \sum_{i=1}^{n} g_i + \lambda \sum_{i_1=1}^{n-1} \sum_{i_2=i_1+1}^{n} g_{i_1} g_{i_2} + \dots + \lambda^{n-1} g_1 g_2 \cdots g_n$$
(3)

For an evaluation case with two criteria, A and B, there are three cases based on the above properties.

- Case 1: if  $\lambda > 0$ , i.e.  $g_{\lambda}(A \cup B) > g_{\lambda}(A) + g_{\lambda}(B)$ , implying that *A* and *B* have a multiplicative effect.
- Case 2: if  $\lambda = 0$ , i.e.  $g_{\lambda}(A \cup B) = g_{\lambda}(A) + g_{\lambda}(B)$ , implying that A and B have an additive effect.
- Case 3: if  $\lambda < 0$ , i.e.  $g_{\lambda}(A \cup B) < g_{\lambda}(A) + g_{\lambda}(B)$ , implying that A and B have a substitutive effect.

The fuzzy measure is often used with the fuzzy integral for aggregating information evaluation by considering the influence of the substitutive and multiplication effect among all criteria.

#### 3.3 Fuzzy integral (Sugeno and Terano, 1997; Sugeno, 1974; Sugeno and Kwon, 1995)

In a fuzzy measure space( $X, \beta, g$ ), let h be a measurable set function defined in the fuzzy measurable space. Then the definition of the fuzzy integral of h over A with respect to g is

$$\int_{A} h(x) dg = \sup_{\alpha \in [0,1]} [\alpha \wedge g(A \cap H_{\alpha})$$
(4)

where  $H_{\alpha} = \{x | h(x) \ge \alpha \}$ . *A* is the domain of the fuzzy integral. When A = X, then *A* can be taken out.

Next, the fuzzy integral calculation is explaind in the following. For the sake of simplification, consider a fuzzy measure g of  $(X, \aleph)$  where X is a finite set. Let  $h: x \to [0,1]$  and assume without loss of generality that the function  $h(x_j)$  is monotonically decreasing with respect to j, i.e.,  $h(x_1) \ge h(x_2) \ge \cdots \ge h(x_n)$ . To achieve this, the elements in X can be renumbered. With this, we then have

$$\int h(x)dg = \bigvee_{i=1}^{n} \left[ f(x_i) \wedge g(x_i) \right]$$
(5)

where  $X_i = \{x_1, x_2, \dots, x_i\}, i = 1, 2, \dots n.$ 

In practice, h is the evaluated performance on a particular criterion for the alternatives, and g represents the weight of each criterion. The fuzzy integral of h with respect to g gives the overall evaluation of the alternative. In addition, we can use the same fuzzy measure using Choquet's integral, defined as follows (Murofushi and Sugeno, 1991).

$$\int hdg = h(x_n)g(X_n) + [h(x_{n-1}) - h(x_n)]g(X_{n-1}) + \dots + [h(x_1) - h(x_2)]g(X_1)$$
(6)

The fuzzy integral model can be used in a nonlinear situation since it does not need to assume the independence of each criterion.

## 4. Evaluation Model for Prioritizing the technical analysts strategy

This study utilized the PATTERN (Planning Assistance through Technical Evaluation of Relevance Number) technique (NASA, 1965, 1966; Tang, 1999; Tzeng, 1977; Tzeng and Shiau, 1987) to build up a hierarchical system for evaluating technical analysts strategies. Its analytical procedures stem from three steps: (i) aspects, (ii) issues, and (iii)

ISPC The Combination of Technology & Education, Östersund, Sweden

strategies. In this section, we focus on scenario writings and building relevance trees. Scenario writing is based on determining the habitual domain (Yu, 1985, 1990, 1995), i.e., past problem understanding, personal experience, knowledge, and information derived from brainstorming techniques so as to determine the factors affecting the profitable selection of technical analysts capability. We consider the problems from four aspects: (1) Overall trend (2) Buying/Selling Pressure (3) Reward to risk ratio of a new position (4) Potential entry levels for new long position. In addition, the technical analysts



with investment model classified as S1: Asset Allocation model; S2: Aggressive Increase model; S3: Equity Income model; S4: Increase model; S5: Increase Income model. Based on a review of the literature, personal experience, and interviews with senior technical analysts, relevance trees are used to create hierarchical strategies for improving the optimal selection strategy of technical analysts.

## 4.1 Evaluating the technical analysts strategy hierarchy system

Minimum risk or maximum return is usually used as the only measurement index in traditional evaluation techniques. Within a dynamic and diversified decision-making environment, this approach may neglect too much valuable information in the process. Hence, we propose a FMCDM technique to evaluate the hierarchy system for selecting strategies. In addition, the issues in the investment process are sometimes vague. When this occurs, the investment process becomes ambiguous and subjective for the investor. The evaluation is conducted in an uncertain, fuzzy situation and to what extent vague criteria are realized by research is unknown (Tang and Tzeng 1999; Chiou and Tzeng, 2002). Evaluation in an uncertain, fuzzy situation applies to the formulation of technical analysts strategies as well. We have chosen a fuzzy multiple criteria evaluation technique for selecting and prioritizing the technical analysts' strategies to optimize the real scenarios faced by manager or investors.

## 4.2 The process for evaluating and prioritizing technical analysts' strategies

Bellman and Zadeh (1970) were the first to study the decision-making problem in a fuzzy environment and initiated FMCDM. In this study, we use this technique to evaluate various technical analysts' strategies and rank them by their performance. The following subsection explains the technique of FMCDM.

#### 4.2.1 Fuzzy weights for the hierarchy process

An evaluator always perceives the weight of a hierarchy subjectively. Therefore, to consider the uncertain, interactive effects coming from other criteria when calculating the weight of a specified criterion, we have used fuzzy weights of criteria.

Buckley (1985) was the first to investigate fuzzy weights and fuzzy utility for AHP techniques, extending AHP by geometric means technique to derive the fuzzy weights.

The fuzzy weights  $\tilde{w}_j$  corresponding to each criterion is as follows:

$$\tilde{w}_j = \tilde{r}_j \otimes (\tilde{r}_1 \oplus \dots \oplus \tilde{r}_m)^{-1} \tag{7}$$

Where  $\tilde{r}_i$  is the geometric mean of each row of

AHP reciprocal matrix?

$$\tilde{r}_j = (\tilde{a}_{j1} \otimes \cdots \otimes \tilde{a}_{jm})^{1/m}$$
(8)

#### 4.2.2 Measuring criteria

The evaluators were asked to make subjective judgments using linguistic variable measurement to demonstrate the criteria performance with expressions of effectiveness ranging from "very high", "high", "fair", "low", to "very low". Each linguistic variable was indicated using a Triangular Fuzzy Number (TFN) with a range from 0 to 100. Let  $\tilde{E}_{ij}^{k}$  indicate the fuzzy performance value in terms of evaluator k toward strategy *i* under criteria *j* and the performance of the criteria is represented by the *S*, then,

$$\tilde{E}_{ij}^{k} = (L \, \tilde{E}_{ij}^{k}, \, M \, \tilde{E}_{ij}^{k}, \, U \, \tilde{E}_{ij}^{k}), \, j \in S$$

$$\tag{9}$$

In this study, we used the notion of average value to consolidate the fuzzy judgment value of m evaluators, i.e.,

$$\tilde{E}_{ii}^{k} = (1/m) \square \quad (\tilde{E}_{ii}^{1} \oplus \tilde{E}_{ii}^{2} \oplus \dots \oplus \tilde{E}_{ii}^{m})$$
(10)

The sign  $\Box$  denotes fuzzy multiplication and the sign  $\oplus$  denotes fuzzy addition.  $\tilde{E}_{ij}^k$  is the average fuzzy number from the judgment of the decision-maker. It can be represented using a triangular fuzzy number as follows:

$$\tilde{E}_{ii}^{k} = (L \,\tilde{E}_{ii}^{k}, \, M \,\tilde{E}_{ii}^{k}, \, U \,\tilde{E}_{ii}^{k})$$

$$(11)$$

where,

$$L\tilde{E}_{ij}^{k} = (1/m) \Box \left( \sum_{k=1}^{m} L\tilde{E}_{ij}^{k} \right)$$
$$M\tilde{E}_{ij}^{k} = (1/m) \Box \left( \sum_{k=1}^{m} M\tilde{E}_{ij}^{k} \right)$$
$$U\tilde{E}_{ij}^{k} = (1/m) \Box \left( \sum_{k=1}^{m} U\tilde{E}_{ij}^{k} \right)$$

The preceding end value may be solved using the technique introduced by Buckly (1985) or by Chiou and Tzeng. (2002).

#### 5. Empirical Study and Discussions

In order to demonstrate the practicality of our proposed technique of enhancing the performance of technical analysts, we conducted an empirical study based on 30 valid samples from 12 Taiwanese technical analyst companies and 8 research institutes and universities.

The majority of the respondents were portfolio managers who are responsible for financial or



general management. The technical analysts' strategy selection process is examined below.

#### 5.1 Evaluating the weights of issues

By using the fuzzy AHP technique, the weights of the issues and aspects were found and are illustration in Table 1.

#### 5.2 Estimating the performance matrix

In this study, the evaluators define their

Impact Factor JIF	= 1.500
<b>Impact Factor SIS</b> (USA)	= 0.912
<b>Impact Factor РИНЦ</b> (Russia)	= 0.179
<b>Impact Factor ESJI</b> (KZ)	= 1.042

individual range for the linguistic variables employed in this study based on their judgments within the range from 0-100. The fuzzy judgment values of different evaluators regarding the same evaluation criteria are averaged. In general, fuzzy addition and multiplication were used to retrieve the average fuzzy numbers for the performance values under each criterion indicated by the evaluators for technical analysts' strategy.

#### Table 1

#### The weights of issues for evaluating the technical analysts.

Aspects/issues	Local Weights	BNP of overall weight
Overall trend	(0.236 0.427 0.719)	0.461
Keltner Channels	(0.114 0.197 0.359)	0.223
Bollinger Bands	(0.263 0.437 0.729)	0.476
Moving Averages	(0.130 0.242 0.432)	0.268
Price Channels	(0.066 0.124 0.226)	0.139
Buying/Selling Pressure	(0.218 0.353 0.592)	0.388
Rate of Change	(0.119 0.211 0.368)	0.232
Relative Strength Index	(0.081 0.143 0.257)	0.160
Stochastic RSI	(0.039 0.062 0.110)	0.070
Vortex Indicator	(0.097 0.172 0.323)	0.197
Reward to risk ratio of a new position	(0.090 0.143 0.244)	0.159
Decision Point Rydex Ratio	(0.207 0.323 0.522)	0.351
High-Low Index	(0.087 0.129 0.218)	0.145
Volatility Index	(0.335 0.548 0.851)	0.578
Potential entry levels for new long position	(0.049 0.076 0.133)	0.086
Standard Deviation	(0.130 0.269 0.452)	0.284
Money Flow Index	(0.081 0.138 0.270)	0.163
Force Index	(0.253 0.439 0.776)	0.489
Mass Index	(0.095 0.154 0.292)	0.180

#### Table 2

#### The evaluation consequences of technical analysts' strategy

Technical analysts' strategy ranking					
SAW:	$S4 \succ S3 \succ S2 \succ S1 \succ S5$				
$\lambda = -1, 0.5;$	$S2 \succ S4 \succ S3 \succ S1 \succ S5$				
$\lambda = 0, 1, 3, 5, 100;$	$S4 \succ S3 \succ S2 \succ S1 \succ S5$				
$\lambda = 150;$	$S4\succ S2\succ S3\succ S1\succ S5$				
$\lambda = 200;$	$S4 \succ S1 \succ S2 \succ S3 \succ S5$				

**Where**: S1: Asset Allocation model; S2: Aggressive Increase model; S3: Equity Income model; S4: Increase model; S5: Increase Income model.



6

Impact Factor JIF	= 1.500
Impact Factor SIS (USA)	= 0.912
Impact Factor РИНЦ (Russia)	= 0.179
Impact Factor ESJI (KZ)	= 1.042

Table 3

λ	-1.00	-0.50	0.00	1.00	3.00	5.00	10.00	40.00	100.0	150.0	200.0	SAW
Aa	385.2	527.9	299.7	298.8	297.8	297.1	296.0	293.7	292.4	291.5	291.0	303.4
Ag	606.7	971.2	310.8	309.7	307.6	306.0	303.2	297.1	294.0	291.8	290.8	317.3
Ei	459.0	672.5	312.8	311.8	309.5	307.6	304.5	297.5	294.4	291.7	290.5	318.7
G	553.2	856.7	314.6	313.7	311.7	310.2	307.5	301.3	297.9	295.6	294.5	320.8
Gi	351.1	441.0	275.7	273.9	271.7	270.4	268.5	265.2	263.9	263.1	262.7	277.8

The synthetic performance of technical analysts' strategy

## 5.3 Evaluation and prioritization of the technical analysts' strategy

The empirical evidence in this research indicates that the weight of criteria such as overall trend (0.461), Buying/Selling Pressure (0.388), Reward to risk ratio of a new position (0.159) and Potential entry levels for new long position (0.086). So the overall trend was the most significant factor to influence the performance of technical analyst, next was the Buying/Selling Pressure. Some econometric techniques are improved to simultaneously estimate the magnitudes of these portfolio performance evaluation measures. The consequences illustrate that technical analysts are on average with positive security selection and negative overall trend ability. It means that technical analysts are on average better with selectivity ability than with overall trend ability. Therefore, the technical analysts should enhance the ability of overall trend, the performance of technical analysts can be better.

The fuzzy synthetic performance of each alternative using different  $\lambda$  is as illustration in Table 2 and Table 3. In table 2, our empirical consequences illustrate that when  $\lambda < 0$ , the consequences illustrate that S2 "Aggressive Increase model" was the most significant strategy. In addition, S4, "Increase model" was selected as the second When most significant strategy.  $\lambda \ge 0$ , the consequences illustrate that S4, "Increase model" was the most significant strategy regardless of the variation of  $\lambda$ . Moreover, S3, "Equity Income model" was selected as the second most significant strategy. When  $\lambda > 150$ , S2 replaces S3, becoming the number 2 ranking. Nevertheless,  $\lambda \ge 200$ , S1 replaces S2 and S3, becoming the number 2 ranking. We can infer that the asset allocation model more efficiency when multiplicative effect exists.

From Table 3, we know that when  $\lambda$  was bigger, the synthetic performance was smaller. Therefore, these consequences implied that technical analysts have no multiplicative effect. Therefore, from investment model average illustrates that the aggressive increase model has the largest maximum

performance, but it also has the largest deviation in performance. In other word, the more aggressive the funds are, the more volatility of the fund performance will be. However, the increase income model has the smallest expected performance. Next was asset allocation model.

#### 5.4 Discussions and managerial implications

This study focuses on providing a technical analysts strategy for the companies of technical analysts so that they may be profitable in their decision-making. Our empirical study demonstrates the validity of this technique. In this study, the technical analysts' strategy stems from four aspects: overall trend, Buying/Selling Pressure, Reward to risk ratio of a new position as well as Potential entry levels for new long position. The related issues, evaluation criteria and strategies are defined in this research.

Technical analysts have difficulty in utilizing the proper strategy. The major reasons are the uncertain and dynamic environment and numerous criteria that they are facing. Managers are hence overwhelmed by this vague scenario and do not make proper decisions or allocate resources efficiently. The hierarchical technique guides the manager how to select the model of technical analysts in the uncertainty environment. With the help of this model, managers can employ different experts to conduct the same proposed procedures and select the best investment alternative. The subjective judgment and risks of making wrong decisions is then minimized. In addition, this technique can be applied to solve different kinds of problems by modifying the constructs of the hierarchy trees and finding the appropriate solution.

#### 6. Conclusion

The technical analyst is moving rapidly towards financial market improvement in response to increasing market demand. The traditional quantity technique does not solve the complex problems of technical analyst improvement. Therefore, what is needed is a useful and applicable strategy that



7

addresses the issues of improving technical analysts. This study addressed this issue in a more rational and objective fashion by using a FMCDM technique to achieve this goal.

Few studies have addressed technical analyst related strategy planning. Providing that this is a first attempt to formally model the formulation process for a technical analyst's strategy using FMCDM, we have the confidence that the analysis here is a significant theoretical contribution to the literature,

# Impact Factor JIF = 1.500 Impact Factor SIS (USA) = 0.912 Impact Factor PUHIL (Russia) = 0.179 Impact Factor ESJI (KZ) = 1.042

and will help to establish groundwork for future research. Even though we are dedicated to setting up the model as completely as possible, there are additional criteria and techniques that could be adopted and added in future research. In the meantime, we should also begin to investigate how to execute several strategies simultaneously in order to achieve the best performance of technical analyst under the constraint of resources.

#### **References:**

- 1. Akbar rahimipoor(2012), A Comparative Study of Bankruptcy Prediction Models of Fulmer and Springate in Accepted Companies in Tehran Stock Exchange, Caspian Journal of Applied Sciences Research, 1(13), pp. 76-81.
- Chan, F. T. S. & Chan, H. K., 2005, Design of a PCB plant with expert system and simulation approach. Expert Systems with Applications, 28, 409-423.
- 3. Chen, Y.W. and Ten, G.H. (2001), "Using fuzzy integral for evaluating subjectively perceived travel cost in a traffic assignment model", European Journal of Operation Research, 130(3): 653-664.
- 4. Chen, Y.W. and Tzeng, G.H. (2001), "Using fuzzy integral for evaluating subjectively perceived travel cost in a traffic assignment model", *European Journal of Operation Research*,130(3): 653-664.
- Chenard, J. S. & Chu, C. Y., 2005, Design methodology for wireless nodes with printed antennas, The 42<sup>nd</sup> Design Automation Conference.
- Chiou, H.K. and Tzeng, G.H. (2002), "Fuzzy multi-criteria decision making approach to analysis and evaluation of green engineering for industry", *Environmental Management*, 30(6): 816-830.
- Chiou, H.K. and Tzeng, G.H. (2002), "Fuzzy multicriteria decision making approach to analysis and valuation of green engineering for industry", Environmental Management, 30(6): 816-830.
- Cullen, A., 2002, Comparison of measured and predicted environmental PCB concentrations using simple compartmental models, Environmental Science & Technology, 36, 2033-2038.
- 9. Elleuch, J. L. Trabelsi, (2009) "Fundamental Analysis Strategy and the Prediction of Stock Returns", International Research Journal of

Finance and Economics, ISSN, 1450-2887, Issue30.

- Ghobadi, Mohsen. 2014. "PROFITABILITY OF TECHNICAL ANALYSIS INDICATORS TO EARN ABNORMAL RETURNS IN INTERNATIONAL EXCHANGE MARKETS." International Scientific Journal Theoretical & Applied Science. ISSN: 2308-4944. Year: 2014 Issue: 11 Volume: 19. 20-26.
- Ghobadi, Mohsen. 2014. "Profitability of Technical Analysis Strategy to Earn Abnormal Returns in Tehran Stock Exchange (2007-2013)." M.A Thesis, Islamic Azad University, Dehaghan Branch, Iran.
- Giachetti, R. E. & Alvi, M. I., 2001, an objectoriented information model for manufacturability analysis of printed circuit board fabrication. Computers in Industry, 45, 177-196.
- Grunow, M., Günther, H. O. & Föhrenbach, A., 2000, Simulation-based performance analysis and optimization of electronics assembly equipment, International Journal of Production Research, 38, 4247-4259.
- Hammad Hassan Mirza(2013), Does Investor Protection Affect Managements' Decision to Pay Dividend? Evidence from South Asia, Caspian Journal of Applied Sciences Research 2(11), pp. 26-38.
- 15. Jacqueline Grosh ed. The LGT guide to World Equity markets 1996. Euromoney Publications PLC and LGT Asset Management, London.
- 16. Klir, G.J. and Folger, T.A. (1998), Fuzzy sets, uncertainty, and information. Prentice Hall, Englewood Cliffs.
- 17. Lehmann, B. N. and Modest, D. M. (1987), "Technical analyst performance evaluation: A comparison of benchmarks and benchmark comparisons", *Journal of Finance*, 42, 233-265.
- 18. Liu, S. T. & Wang, R. T., 2009, Efficiency measures of PCB manufacturing firms using



relational two-stage data envelopment analysis, Expert Systems with Applications, 36, 4935-4939.

- 19. Lütkepohl, H. and Kratzig, M., 2004. Applied Time Series Econometrics (Themes in Modern Econometrics). Cambridge University Press.
- 20. Mark Andrew Lim (2014), a Handbook of Technical Analysis: The Practitioner's Comprehensive Guide to Technical Analysis, Wiley. Robert Aderhold, Christine Cumming, and Alison Harwood. International linkages among equities markets and the October 1987 market break. FRBNY Quarterly Review/ Summer 1988.
- 21. Opricovic, S. and Tzeng, G.H. (2003), "Defuzzification within a multi-criteria decision model", *International Journal of Uncertainty*, *Fuzziness and Knowledge-Based Systems*, 11(5):
- 22. Opricovic, S. and Tzeng, G.H. (2003), "Defuzzification within a multicriteria decision model", International Journal of Uncertainty, Fuzziness and Knowledge-Based Systems, 11(5):
- 23. René Carmona (2013), Statistical Analysis of Financial Data, Springer Texts in Statistics.
- Rossetti, M. D. & Stanford, K. J. A., 2003, Group sequencing a PCB assembly system via an expected sequence dependent setup heuristic. Computers and Industrial Engineering, 45, 231-254.
- 25. Ryan, A. & Lewis, H., 2007, manufacturing an environmentally friendly PCB using existing industrial processes and equipment. Robotics and Computer-Integrated Manufacturing, 23, 720-726.
- 26. Science, 17(4): 141-146.
- SharifiFar, Ghobadi. 2015. "EFFECT OF U.S DOLLAR RATE SHOCKS ON TSE MAIN INDICES REACTION" International Scientific Journal Theoretical & Applied Science. ISSN: 2308-4944. Year: 2015 Issue: 02 Volume: 22. 88-95.
- Sugeno, M. and Terano, T. (1997), "A model of learning based on fuzzy information", *Kybernetes*, 6(2): 157-166.

Impact Factor JIF	= 1.500
<b>Impact Factor SIS</b> (USA)	= 0.912
Impact Factor РИНЦ (Russia)	) = 0.179
Impact Factor ESJI (KZ)	= 1.042

- 29. Tadas Viskanta, Abnormal Returns (2012), Winning Strategies from the Frontlines of the Investment Blogosphere, the McGraw-Hill companies.
- Tang, M.T., Tzeng, G.H. Wang, S.W. (1999), "A hierarchy fuzzy MCDM technique for studying electronic marketing strategies in the information service industry", *Journal of International Information Management*, 8(1): 1-22.
- Tsai, C. Y. & Chiu, C. C., 2007, a case-based reasoning system for PCB principal process parameter identification. Expert Systems with Applications, 32, 1183-1193.
- 32. Tsai, C. Y., Chiu, C. C. & Chen, J. S., 2005, a case-based reasoning system for PCB defect prediction. Expert Systems with Applications, 28, 813-822.
- 33. Tsaur, S.H. and Tzeng, G.H. and Wang, G.C. (1997), "The application of AHP and fuzzy MCDM on the evaluation study of tourist risk", *Annals of Tourism Research*, 24(4): 796-812.
- 34. Wang, R. T., Ho, C. T. and Oh, K., 2010, Measuring production and marketing efficiency using grey relation analysis and data envelopment analysis, International Journal of Production Research, 48(1), 183-199.
- 35. Watada, J. (2001), "Fuzzy portfolio model for decision making in investment", *Dynamical Aspects in Fuzzy Decision Making*, 141-162.
- Watada, J. (2001), "Fuzzy portfolio model for decision making in investment", Dynamical Aspects in Fuzzy Decision Making, 141-162.
- 37. Watanabe, T. Oda, K. and Watada, J. (1999), " Hierarchical decision making of strategic investment" *International Journal on Fuzziness, Uncertainty , and Knowledge-Based Reasoning*,7(4)
- Yu, S., Kim, D. & Park, S., 2005, Integer programming approach to the printed circuit board grouping problem, International Journal of Production Research, 43, 1667-1684.

